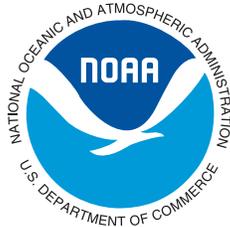




# 2020 Deepwater Horizon Oceanic Fish Restoration Project

*SUPPORTING A HEALTHIER GULF OF MEXICO*



**Document 4 of 6:**

There are several important changes to the project for 2020. Please review these materials carefully.

## HOW TO PLACE AN AUCTION QUOTE

The Request for Quotation form includes multiple sections that must be completed and submitted to NFWF by **October 23, 2019** to be considered for participation in the 2020 project year. Section 6 of the form is where you will provide your quote for compensation. The Request for Quotation form process, requirements and instructions are the same for both the western Gulf of Mexico (Louisiana, Mississippi, Alabama and Texas) and the eastern Gulf of Mexico (Florida and the Atlantic Coast).

To ensure confidentiality and prevent tampering: (1) you must complete Section 6 in its entirety in the presence of a notary public, and (2) no other individuals except the notary should be present when completing Section 6.

Subject to disqualification from participation in the project, you should not directly or indirectly induce, coerce or otherwise collude with any other entities in an attempt to secure an advantage in the auction. You should place quotes based solely on the total level of compensation necessary for you to participate in the project during the six-month repose period.

When placing a quote, please carefully consider the following:

- Quotes should only be based on participation in a six-month repose period (January 1 – June 30, 2020). You will be able to continue fishing with pelagic longline gear for the other six months of the year. Quotes should indicate a monthly rate and the corresponding **total** level of compensation for the entire six-month repose period that you are willing to accept. (See example of form on page 2.)
- You should review your quote carefully before submitting; incomplete, illegible or unsigned forms may be deemed ineligible for consideration.
- The **total** repose compensation budget for the 2020 project will not exceed \$1,200,000, or \$600,000 for each of the two regions.

## Example Quote

### REQUEST FOR QUOTATION FORM - Eastern Gulf of Mexico

Deepwater Horizon Oceanic Fish Restoration Project

Form valid from September 4 – October 23, 2019



#### SECTION 6 – QUOTE

**Only the pelagic longline vessel owner (Offeror) is to complete Section 6. This section must be completed in its entirety in the presence of a designated notary public and without undue influence. The National Fish and Wildlife Foundation will reject quotes that fail to comply with these requirements. Insert a dollar amount that you would be willing to accept as compensation for not fishing with pelagic longline gear during the 2020 repose period (and future years should you choose to participate).**

*If selected, you will have the option to renew without reapplying and your future compensation will be based on this quote.*

Offeror's Name John Doe Business Name S.S. Minnow Company

Address of Record 123 Main Street, Anytown TX 01234

Business Phone 555-555-5555 Email JohnDoe@email.com Vessel ID # 12345

**Monthly Rate** \$  **× 6 Months = Quote\*** \$

**\*Total** compensation for participation in the six-month repose (January 1 – June 30, 2020).

- In addition to compensation for the repose, compensation will be provided if you choose to use any of the alternative gear types during the repose at a fixed rate of \$1,000 per sea-day (up to a total of 60 sea-days during the repose, but not more than 10 sea-days per month, which totals a maximum of \$60,000).
- During the project's auction selection process, you will be ranked in your respective region based on the lowest cost quotes received in the auction. No quotes exceeding the reserve price will be selected (See Document 3). New participants and interest in alternative gear usage will also be considered, in the event of identical quotes.
- **If selected, you will receive the compensation you designated in your quotation. The amount in this quotation will be the basis of compensation if you choose to renew your contract for future years of the project.** NFWF may consider modest increases to repose compensation.
- Compensation may vary between regions and individual participants. Your Request for Quotation form and quote will be evaluated based on targets set by NFWF and NOAA and within the constraints of the available budget for each region.
- You should carefully consider the cost of insurance when preparing your quotation. For more information on securing insurance coverage, you are encouraged to review the Insurance Checklist on page 3.
- **Only complete and submit a quote if it is your intention to participate in the 2020 Deepwater Horizon Oceanic Fish Restoration Project and therefore agree to abstain from pelagic longline fishing during the six-month repose.**

Once you submit a quote to NFWF, you are **not** entitled to amend it. If the quote is accepted, you are agreeing to sign a binding Participant Agreement. If selected, failure to sign the Participant Agreement will negatively affect your ability to participate in the future.

## Insurance Checklist

The following checklist is provided to help you estimate insurance costs when preparing your quote and to aid you in securing the coverage required for participation. If you are selected to participate in the project, following these steps will help you secure necessary coverage.

Experts advise that this process can take several weeks to get a reliable estimate of insurance costs. If you need assistance at any point in this process, contact your local liaison.

- Contact a licensed insurance broker with experience placing commercial marine-related risks.
- Ask the broker to recommend insurance based on your anticipated operations and coverage requirements;
  - For example, to participate in this project you will need to secure coverage for planned alternative gear fishing operations during the repose period (January 1 – June 30, 2020); and you will need to detail the number of crew members aboard the vessel during these operations.
  - In order to participate in the alternative gear portion of the project, required coverages include: hull and machinery to cover the value of your vessel; Protection and Indemnity (including Jones Act/crew cover), with a minimum limit of \$1 million to include 100% collision liability; and Pollution coverage with a minimum limit of \$1 million.
- The broker may ask you to complete an insurance application. The application will seek information regarding your anticipated operations.
- If your vessel has not been surveyed recently, you likely will need to arrange for a survey of your vessel;
  - If you need assistance arranging a vessel survey, consult your insurance broker or contact your local liaison for suggestions of who to call.
- The broker will likely obtain coverage quotes from more than one insurance company. These quotes should be in writing and detail the various coverages recommended by your broker and/or required for participation, and should state the amount of the premium for each such cover.

You should carefully consider this information when preparing your quotation. **Please do not include ANY insurance documentation with your Request for Quotation form.**

## How to Place a Quote

