

LTAF – Questions from Offerors

As of 1/21/2022



Below are questions from Offerors and resulting answers from NFWF relating to the RFP for Trustee services on the Long-Term Assurance Fund for Walker Basin, submitted by January 18th, for posting on January 26th:

Question	NFWF Response:
<p>1) Please provide a copy of any IPS that may be related to this assignment</p> <p>If there's no IPS, is there any language NFWF has around target allocation ranges or any investment restrictions (asset classes, etc.)?</p>	<p>As described on the website and RFP memo, the selected Trustee's scope of services includes development of the Investment Policy Statement. At this time there is not an IPS and we'll look to work with the Trustee on language. The portfolio won't have any notable asset class restrictions, other than that fees, of course, should be minimized. NFWF will develop objectives and policies with the Trustee's input, along with asset allocation, restrictions, guidelines, etc. We note that the expected size (\$20M) may limit some of the asset classes available for utilization.</p>
<p>2) Expected outflows:</p> <p>a) No mention of spending policy, is there one?</p> <p>b) If no spending policy, do you have a ballpark of expectations around annual outflows.</p>	<p>As described on the website and RFP memo, the funds are estimated to have an average annual spending rate of roughly 4%, but the actual annual spend rate is dependent upon program needs on an annual basis. But, it is safe to say, for purposes of modeling, etc, that the annual spend rate will be roughly 4%.</p>
<p>3) May we obtain a copy of the trust agreement?</p>	<p>The trust has not been established, yet. As a result, there is not a trust agreement at this point. We'll work with legal counsel and the selected Trustee to create the Trust following the conclusion of the RFP process.</p>
<p>4) Will there be UBTI producing assets held in the trust?</p>	<p>The only assets being put into the trust will be cash, so, no UBTI generating assets will be held in trust at the outset. The trust, itself, will be a non-profit 501(c)4. As a result, while the trust is not materially UBTI-sensitive, the funds need to be managed aware of the 501(c)4's non-profit status.</p>
<p>5) Are you interested in learning more about sustainable and impact aligned portfolios (ESG)?</p>	<p>At this time, the Trust is contemplated to focus on delivering prudent risk adjusted returns in perpetuity without any ESG/Impact mandate. However, NFWF welcomes Offerors to provide insights on the firm's ESG/Impact capabilities as part of their responses to RFP questions.</p>
<p>6) Are there particular outcomes that the trust hopes to enable, or certain programs or activities the trust will fund?</p>	<p>The funds should be managed to generate robust risk-adjusted returns to support, in perpetuity, a program in Walker Lake Basin in Nevada. More information on the program may be found at:</p> <p>https://www.nfwf.org/programs/walker-basin-restoration-program</p>
<p>7) Are you able to share a draft of the trust language describing the trust's charitable purpose? It would be helpful if you could provide additional information that describes the charitable purpose of the trust so we can best ascertain the trustee's role in ensuring its success.</p>	<p>The funds should be managed to generate robust risk-adjusted returns to support, in perpetuity, a program in Walker Lake Basin in Nevada. More information on the program may be found at:</p> <p>https://www.nfwf.org/programs/walker-basin-restoration-program</p>

	The Trustee will be responsible for investment management, administration, cash flows, etc, and the trust supports certain ongoing costs of a project in Walker Lake Nevada, amounting to a roughly 4% annual spend.
8) Would you consider a joint proposal from us and a separate corporate trustee where we provide the IPS, asset allocation, and manager selection services and our partner firm provides trust administration, custody, and tax management services?	At this time, we are strictly adhering to the design outlined in the RFP, which calls for a single source of primary services.
9) Would NFWF consider a firm with under 40-years worth of Trustee services?	At this time, we are strictly adhering to the design outlined in the RFP, which does have a 40-year requirement.
10) We are aware of the recent RFP NFWF issued for Trustee and Trust Administration Services. In the link, however, I didn't see a list of specific questions to respond to. Can you share if we're missing something?	All the RFP files should be available on the website in which the RFP was posted (https://www.nfwf.org/programs/walker-basin-restoration-program/request-proposals-trustee-and-trust-administration-services)
11) We were able to access the attached RFP, but did not see the actual questions or Appendix A referred to in the document. When you get a moment, please forward us the complete RFP so we can respond to it.	All the RFP files should be available on the website in which the RFP was posted (https://www.nfwf.org/programs/walker-basin-restoration-program/request-proposals-trustee-and-trust-administration-services)
12) Please confirm, may I respond to your RFP from my DC office or do you prefer our NV office to respond?	NFWF does not have a preference. Note that the project where funds will go is in Nevada and the RFP will be conducted by staff in NFWF's DC office. Of note, once the Trust is setup, NFWF's DC involvement will be minimal.