Request for Proposals: Contract to Provide Technical Liaison Support for NFWF's Great Lakes Programs

Applicant Questions:

- 1. Could you please clarify for us if the Contractors Past Performance is or is not included as part of the 4-page narrative limit? Similarly, are biographies and reference separate or included as part of the 4-page narrative limit? May we also include a cover page/back page/Appendix with resumes not included in the 4-page limit?
 - NFWF Response: The 4-page narrative should include contractors past performance. Biographies and references for staff are not a part of the 4-page narrative. Applicants are welcome to include cover/back pages and appendices as needed.
- 2. May we include NFWF as a reference? Are we limited to only two client references, or may we provide more?
 - NFWF Response: Yes, you may include NFWF as a reference and may include more if desired.
- 3. Please confirm if support to NFWF and Grantees to be regulatory compliant in their application will preclude our ability to pursue, respond to or execute current or future work for the grantees for the compliance work we may be asked to assess / support?
 NFWF Response: The awarded NFWF Contractor will not be precluded from working with NFWF grantees outside of the NFWF contract or pursuing future compliance work.
- 4. For budgeting purposes, is there a preferred method or number of workshops, webinars, etc. anticipated for conducting knowledge sharing and grantee collaboration (Task 4)?
 - NFWF Response: No, there is no preferred method. We are interested in seeing individual applicants unique proposals in response to these tasks. NFWF's regional footprint and program priorities should inform budgeting and/or scoping for outreach activities.
- 5. For this RFP there is an 11pt font requirement on the submittal; can we use a smaller-sized font on Organizational Chart, Tables/ Figures, and captions? NFWF Response: Yes.
- 6. Does the 4-page narrative in the second bullet on page 5 include the past performance? There is not a specific bullet for past performance at the top of page 5 and the information on page 3 states a 1-page Understanding, 3-page Technical Approach and a 1-page past performance, please clarify the overall page number. May we also include a cover page/back page/Appendix with resumes not included in the 4-page limit?
 - NFWF Response: The 4 page narrative should include contractors past performance. Biographies and references for staff are not a part of the 4 page narrative. Applicants are welcome to include cover/back pages and appendices as needed.
- 7. May we include NFWF as a reference? Are we limited to only two client references, or may we provide more?
 - NFWF Response: Yes, you may include NFWF as a reference and may include more if desired.

8. Will NFWF consider proposals from qualified teams with extensive experience working specifically with underserved community and tribal partners to [1] develop community-led restoration, green stormwater infrastructure, and climate resilience projects; [2] build internal capacity; as well as [3] identify and successfully apply for grant funding outside of the Great Lakes region as highly competitive proponents?

NFWF Response: Yes, NFWF will consider all applicants who are qualified to conduct this work. While Great Lakes regional expertise is preferred, we will consider applicants with expertise outside the region. However, we encourage these applicants to demonstrate plans for outreach and engagement within the Great Lakes region that account for network building and/or strategy to address capacity, network or expertise gaps within the region.